



**CUSTOMER ADVISORY**

**March 26, 2018**

**North American Intermodal Update No. 7**

(Morristown, New Jersey)...The recent winter storms on the Eastern Seaboard have had a negative impact on truck power availability and fluidity causing an increase in minimum set-up times.

Please note the changes on the attached overview.

Please contact your Hamburg Süd representative with any questions that you may have.

##

**UNITED STATES**

Jacksonville  
Philadelphia  
Seattle

**Export Customer Service**

1-888-228-3270  
1-888-920-7447  
1-888-463-2695

**Import Customer Service**

1-888-228-3270  
1-888-930-7447  
1-888-930-7447

**CANADA (Montship Inc)**

Montreal 1-514-286-4646  
Toronto 1-905-629-5900  
Vancouver 1-604-640-7400

**WEEK 13 - As of March 26, 2018**

| <b>Truck Order Lead Time (Days)</b> |                 |                  |                              |
|-------------------------------------|-----------------|------------------|------------------------------|
| <b>City</b>                         | <b>Standard</b> | <b>Hazardous</b> | <b>Tri-Axle / Overweight</b> |
| New York                            | 3               | 3                | 3                            |
| Philadelphia                        | 3               | 3                | 3                            |
| Baltimore                           | 4               | 4                | 4                            |
| Norfolk                             | 4               | 4                | 4                            |
| Atlanta                             | 5               | 5                | 5                            |
| Charleston                          | 6               | 8                | 6                            |
| Nashville                           | 3               | 4                | 4                            |
| Jacksonville                        | 6               | 7                | 6                            |
| Savannah                            | 6               | 7                | 6                            |
| Port Everglades/Miami               | 2               | 2                | 2                            |
| Memphis                             | 5               | 5                | 5                            |
| New Orleans                         | 4               | 4                | 4                            |
| Houston                             | 4 - 5           | 4 - 5            | 4 - 5                        |
| Dallas                              | 4               | 4                | 6                            |
| Chicago                             | 6               | 5                | 5                            |
| Detroit                             | 6               | 6                | 6                            |
| Saint Louis                         | 4               | 4                | 4                            |
| Kansas City                         | 3               | 4                | 4                            |
| Omaha                               | 5               | 5                | 7                            |
| Minneapolis                         | 4               | 4                | 5                            |
| Cleveland                           | 4               | 4                | 4                            |
| Cincinnati                          | 3               | 3                | 4                            |
| Columbus                            | 5               | 6                | 6                            |
| Louisville                          | 3               | 3                | 3                            |
| L.A. / Long Beach                   | 3               | 3                | 3                            |
| Oakland                             | 2               | 3                | 2                            |
| Denver                              | 5               | 5                | 5                            |
| Salt Lake City                      | 2               | 2                | 2                            |
| El Paso                             | 2               | 2                | 2                            |
| Seattle / Tacoma                    | 3               | 3                | 3                            |
| Portland                            | 3               | 3                | 3                            |
|                                     |                 |                  |                              |
| Montreal                            | 4               | 4                | 4                            |
| Toronto                             | 4               | 4                | 4                            |
| Vancouver                           | 2               | 2                | 2                            |

**Notes:**

- 2 days is standard / considered normal
- Numbers highlighted in **RED** indicate a negative change from the previous week
- Numbers highlighted in **GREEN** indicate a positive change from the previous week